



MARCHA
VC FUND

A Conservative
Approach to

VC Investing





HIGHLIGHTS

- ▶ Target Assets under Management: EUR 300m (target)
- ▶ Fund term: 14 years (secondary market after 7 years)
- ▶ No fund subscription fees
- ▶ Eligible for the Portuguese Golden Visa
- ▶ Investment diversification in various growth industries
- ▶ Long term capital preservation by investing in bonds
- ▶ Expected annual return of >7 %
- ▶ Tax benefits
- ▶ Investors Association with additional benefits and services



Please visit our website www.inqbt.com for the latest updates and news.

INVESTMENT STRATEGY



01

The Marcha VC Fund is dedicated to ensuring long-term capital protection, providing investors with confidence in the fund's resilience amidst the dynamic landscape of Venture Capital.

03

This strategy will achieve capital preservation and over a 10-year period, 40% of investors' capital will appreciate to a minimum of 68% of their initial investment amount.

02

The fund management will allocate a minimum of 40% towards Government Bonds, Corporate Bonds, Zero Coupon Bonds, Lending Funds, and other low-risk, high-yield investments.

04

The Marcha Fund will allocate 60% of its capital to investments in growth companies based in Portugal, achieved through the acquisition of bonds and equity in these companies.

INVESTMENT STRATEGY



Our management is strategically emphasizing the following sectors:



Energy

(solar, hydro, transformative energy sources, hydrogen production, fertilizer)



Recycling

(Portugal-based recycling enterprises with sustainable and forward-looking business models, emphasizing profitable recycling methods.)



Tech

(Web3 protocols, FinTech, cyber security, blockchain projects)



Services

(sharing economy, personalized services, tech innovation and start-up incubators)



Finance

(financial companies dealing in securities, market data infrastructure, liquidity technologies and financial innovation, local Portuguese VC Funds)



The objective is to generate local employment opportunities and support the expansion of local entrepreneurs' businesses beyond the borders of Portugal. Investors committing a minimum of EUR 500k to the Marcha VC Fund will qualify to apply for a Golden Visa in Portugal.



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WHO ARE WE?

www.inqbt.com





THE VC MANAGEMENT COMPANY



INQBT Capital SCR S.A. is a fund manager based in Portugal, authorized and licensed by the local regulatory body, CMVM (Comissão do Mercado de Valores Mobiliários).

The management team of INQBT Capital SCR S.A. comprises seasoned finance professionals with extensive expertise in fund management, financial markets, and venture capital.





THE VC MANAGEMENT COMPANY



Vic Davidoff

Vic Davidoff serves as the Director of Financial, Administrative, and Management Support Services, where he holds a key role in managing legal processes, investor relations, and ensuring regulatory compliance. In his capacity, he oversees the financial and administrative aspects of the organization, providing strategic support for efficient operations. Vic Davidoff plays a pivotal role in maintaining compliance with legal requirements and investor relations, ensuring a seamless integration of financial and administrative functions within the framework of regulatory standards.



Daniel Haenggi

Daniel Haenggi holds the position of Vice-Chairperson and Director of AML/KYC, where his primary responsibility lies in overseeing and ensuring compliance with Anti-Money Laundering (AML) and Know Your Customer (KYC) regulations. In this role, he is also responsible for robust reporting mechanisms to uphold and demonstrate adherence to AML/KYC standards.



Tenio Latev

In his role as Chairperson, Tenio Latev takes on the crucial responsibility of overseeing asset allocation and conducting in-depth investment research. With a keen focus on optimizing the fund's portfolio, he plays a key role in strategic decision-making related to the distribution of assets. Through thorough investment research, Tenio Latev ensures that the fund remains well-informed about market trends, risks, and opportunities. His expertise contributes to the formulation of well-rounded investment strategies, aligning with the fund's objectives and maximizing returns for its investors.



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LIFE IN PORTUGAL & OPPORTUNITIES

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LIFE IN PORTUGAL & OPPORTUNITIES

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01

Ideal for residency and family life

02

Excellent personal safety

03

High-quality education opportunities

04

Diverse and thriving economy

05

Exceptional cuisine and a relaxed lifestyle

06

Year-round sunshine and stunning natural beauty

07

Inclusive culture with openness to expats

08

Recognized as an award-winning tourist destination



THE PORTUGUESE GOLDEN VISA

The Portuguese Golden Visa offers a pathway to Portuguese citizenship for investors and their families. By committing a minimum of EUR 500k to an eligible investment fund, investors gain the right to reside, work, study, and enjoy life in Portugal. Furthermore, the Golden Visa facilitates borderless travel within the European Schengen zone.

As of January 2024, the Portuguese government has introduced updates to the Golden Visa program. The revised program now focuses on investments in local investment funds, requiring that the fund allocates at least 60% of its capital to investments in Portugal.



THE MARCHA VC FUND IS
ELIGIBLE FOR THE GOLDEN
VISA.

THE PORTUGUESE GOLDEN VISA

ADVANTAGES OF THE GOLDEN VISA :



Citizenship Path in 5 Years

The journey towards citizenship spans a five-year period, calculated from the filing date of the Golden Visa application.



Extensive EU Privileges

EU citizenship grants the holder the freedom to work, study, and settle permanently in the entire EU, the European Economic Area (Liechtenstein, Norway, Iceland), and Switzerland, eliminating the need for a visa, residence permit, or work permit.



Access to Premier Education and Healthcare

Enjoy access to high-quality education and healthcare services not only in Portugal but throughout the entire EU.



Minimal Presence Required

Golden Visa holders are only required to spend seven days per year in Portugal.



Tax Advantages

Non-resident Golden Visa holders benefit from tax advantages.



Citizenship for Children

Children born in Portugal to Golden Visa holders are eligible for citizenship at birth.

TIMELINE OF GOLDEN VISA



Preparation of Personal Documents

The client assembles necessary personal documents.



Engaging Local Law Firm

The client entrusts a local law firm to represent him/her.

Obtaining NIF (Local Tax Number)

The lawyer secures a NIF (local tax number) for the client.



Opening Investment Account

The client or lawyer opens an investment account at a local bank.



Funding and Investment

The client funds his/her account at the local bank and invests in the Marcha VC Fund.

TIMELINE OF GOLDEN VISA



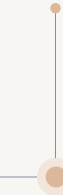
Confirmation from VC Management

The VC management company issues a confirmation letter to the investor.



Biometrics at Local Embassy

The client visits the local embassy for biometrics.



Golden Visa Application

The lawyer files the Golden Visa application, marking the commencement of the countdown to citizenship eligibility.



Golden Visa Issuance

The Golden Visa is issued, typically around 10 months after the application is filed.



Renewals and Citizenship Application

First renewal occurs after 2 years. Second renewal takes place after 3 years, with the option to apply for citizenship.



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DETAILED INVESTMENT STRATEGY

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INITIAL ASSET ALLOCATION (FIRST 2 YEARS)

The Fund aims to yield consistent returns through strategic investments, allocating up to 40% of its capital into secure government bonds, corporate bonds, and lending funds.

The prevailing high interest rates create an opportunity for secure, long-term growth with compounded interest, minimizing associated risks.

The remaining 60% of the fund's capital will be invested in the equity/credit of promising local Portuguese companies, aiming to capitalize on their high growth potential.

The fund manager will implement a stop-loss strategy, triggering action in the event of a 50% loss specifically in the VC-related investments.

Bonds Global

40%

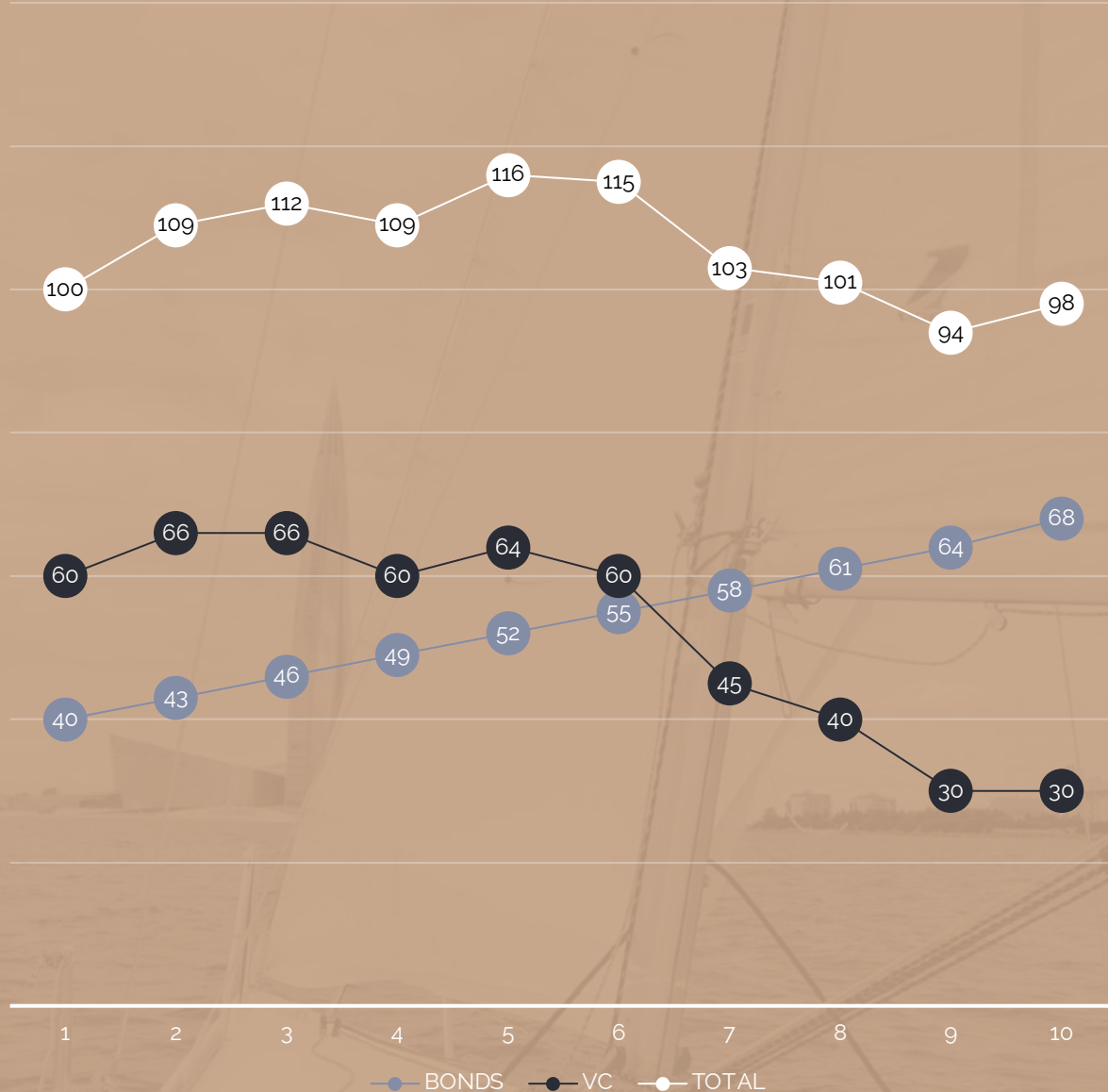


VC Portugal

60%



WORST CASE (10 years)



Investment Performance

Worst Case Scenario after 10 Years

Up to 70% of the fund's initial investment will be allocated to global bonds. This strategy not only safeguards the investor's capital but also ensures a continuous income stream from bonds and lending funds.

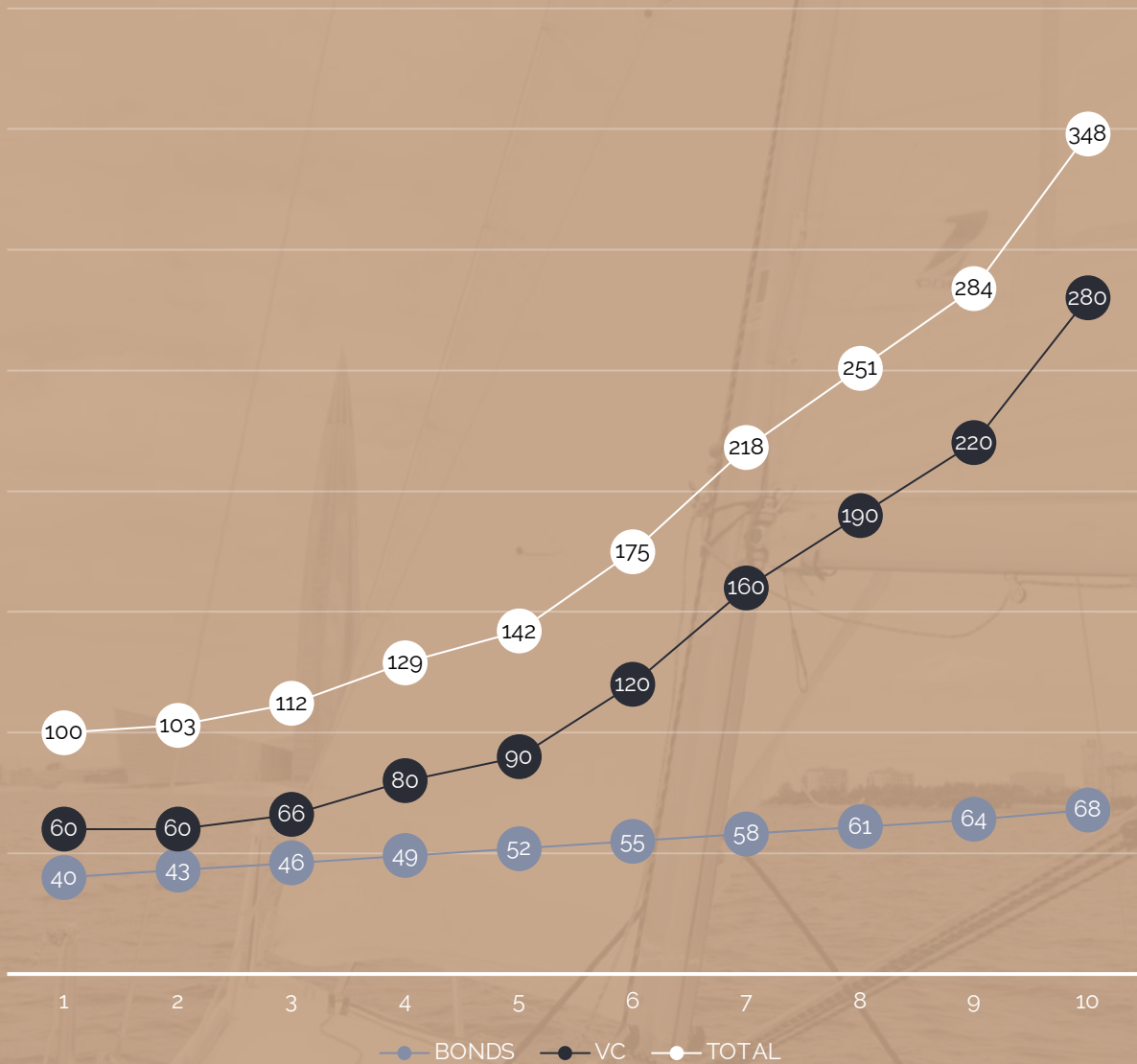
Assumption: The venture capital investments in Portugal have incurred losses, resulting in a 50% reduction in the initial investment.

In this scenario, the overall valuation of the fund will be 98% of the initial investment.

Investor's initial capital is at 98%.

The investor experiences a 2% loss over a 10-year period.

BEST CASE (10 years)



Investment Performance

Best Case Scenario after 10 Years

Up to 70% of the fund's initial investment will be allocated to global bonds. This strategy not only safeguards the investor's capital but also ensures a continuous income stream from bonds and lending funds.

Assumption: The venture capital investments in Portugal have yielded significant returns, multiplying the invested capital by a factor of more than 2x.

In this scenario, the overall valuation will approach 340% of the initial investment.



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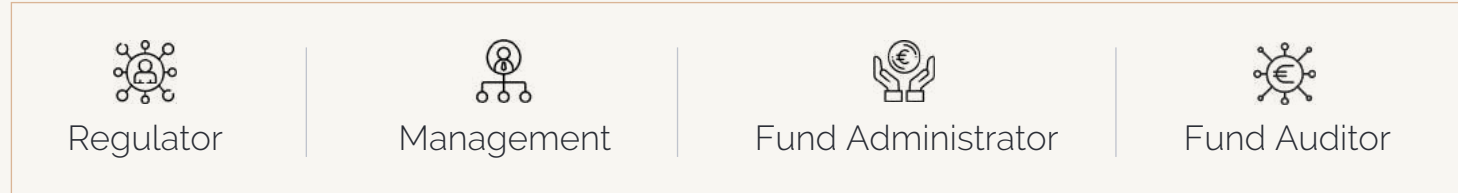
STRUCTURE OF MARCHA VC FUND

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FUND STRUCTURE

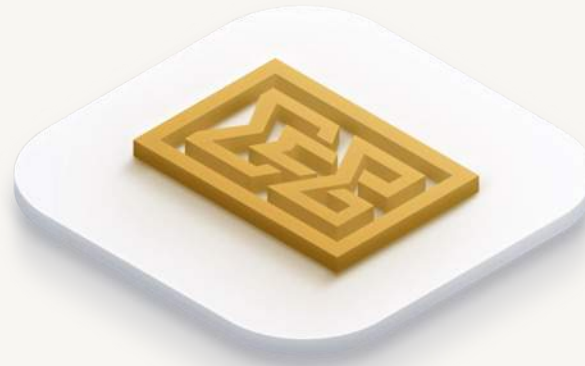


INVESTORS
Golden Visa eligible investment
EUR 500k



Investment
→

1



Investments
→

2

←
4

Return capital
to investors
after the life-time of the
fund

←
3

Investment returns
from:
Dividends, Capital gains
Interest, Sale of equity / IPOs

INVESTMENTS:
Bonds
Companies



FUND MANAGER

INQBT CAPITAL, SCR S.A.



LEGAL & TAX

PACT OREY DA CUNHA
ADVOGADOS



REGULATOR

CMVM

Supervision and regulation of
financial markets and fund managers



FUND GOVERNANCE

MARCHA VC FUND



CUSTODIAN BANK

BISON BANK, S.A.



FUND AUDITOR

KRESTON & ASSOCIADOS -
SROC, LDA



FUND ADMINISTRATOR

MPA PARTNERS -
CONSULTORIA E ASSESSORIA
DE GESTÃO, LDA



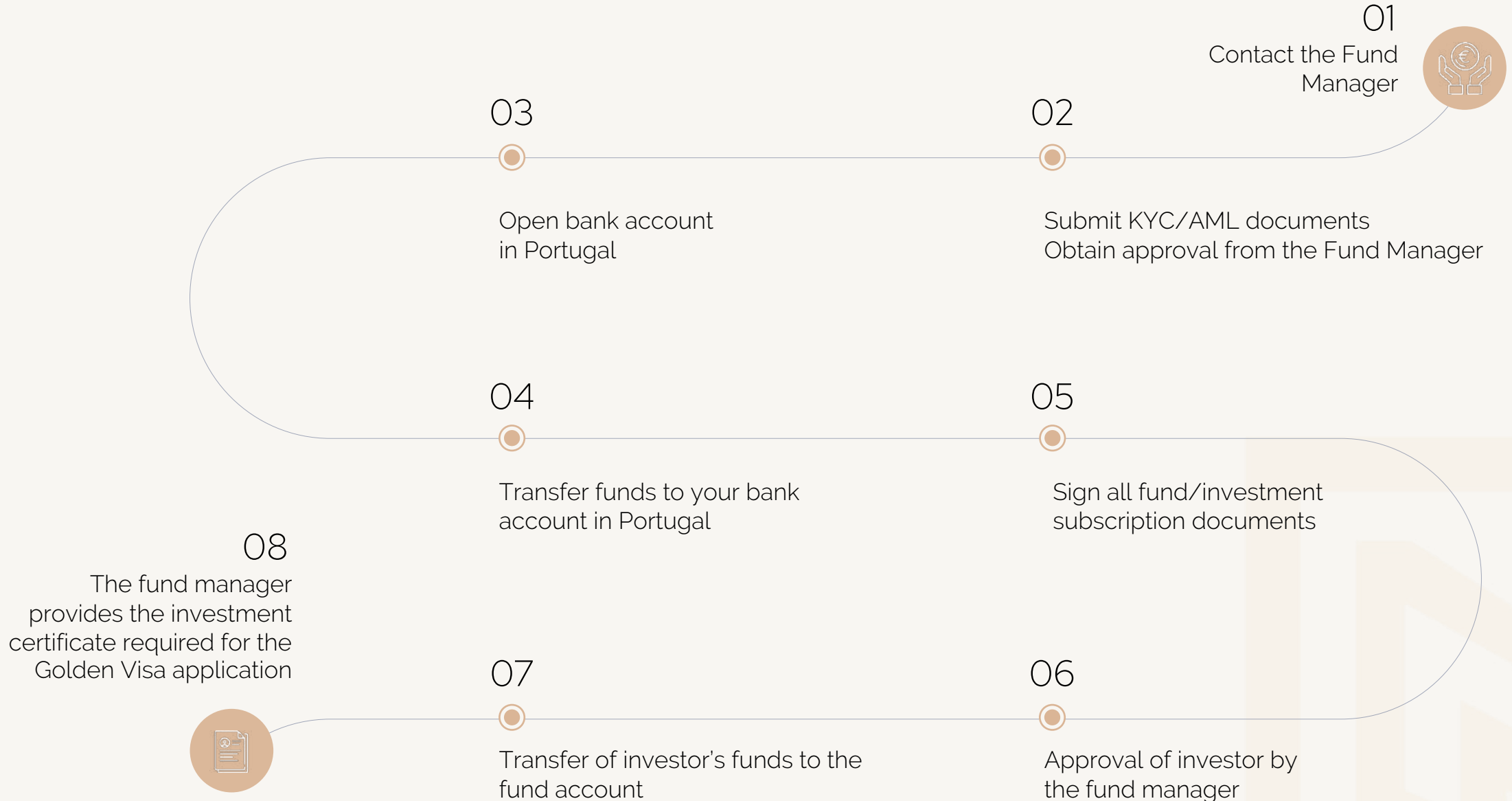
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PROCESS FOR INVESTING IN THE MARCHA VC FUND

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WORKFLOW



KEY FACTS



Fund Legal Name

Marcha VC Fund

Investment objective of the fund	Long term capital preservation, managed risk exposure, conservative investment in growth companies in Portugal
Investment period	10 years
Subscription period	4 years
Exit strategy	Liquidation of bonds, IPOs of growth companies, sale of growth companies to competitors
Regulator	Securities Market Commission of Portugal (Comissão do Mercado de Valores Mobiliários / CMVM) - license number 1790
Custodian bank	Bison Bank, Lisbon/Portugal (www.bisonbank.com)
Fund manager	INQBT Capital SCR S.A. (www.inqbt.com)
Auditor & Fund Admin	Kreston & Associados - SROC, LDA (www.kreston.es)
Expected annual profit	5% - 7% (conservative approach)
Assets under management	EUR 300m (target)
Management fee	3% - paid annually based on total assets under management (NAV)
Performance fee	0% (the entirety of the fund's profit belongs to the investors; there is no performance fee deducted)
Subscription fee	0% (no entry fees for new investors)



CONTACT

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The information presented herein incorporates proprietary projections of anticipated returns and estimates of their prospective volatility. The relative associations and predictions contained in this document are derived from in-house research and are formulated through an examination of historical data and principles of capital markets, solely for indicative purposes. It is important to note that these estimates are subject to inherent limitations, and unlike an authentic performance record, they do not encompass actual trading, potential liquidity constraints, fees, and other costs, which may undergo variations.

Any references to future returns do not guarantee or provide estimates of the actual returns that a client portfolio may attain. The forecasts included in this document are purely illustrative and should not be relied upon as advice or construed as a recommendation. Actual outcomes may differ, and individuals are advised to consider all relevant factors, including market conditions and individual circumstances, before making any investment decisions.

Investors should carefully consider the objectives, risks, charges, and expenses of the Marcha Fund before investing. The prospectus, which contains this and other important information, should be read carefully before investing. A copy of the prospectus can be obtained from INQBT Capital SCR S.A. or its authorized distributors.

Investing in securities involves risks, and there is always the potential for loss. The value of investments may fluctuate, and investors may lose the principal amount invested. Past performance is not indicative of future results, and the investment return and principal value of an investment will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost.

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